

## **U.K. Distribution Center Information**

The anticipated launch of the U.K. warehouse/distribution center is now here and we are very excited! This center will allow us to ship many of our phenomenal products to all of the countries in Europe. European members will see significant shipping savings on orders shipped from this facility as well as shorter delivery times, no customs charges and less hassle. The products listed below will be offered with either English or German labels to better serve you and your business needs. To further your European business building success, on-line functionality and marketing materials will be made available in German in the near future. This is a great opportunity to build and expand your businesses into these European countries. The growth potential in the EU is enormous! The opening of this warehouse is another example of the prosperity and worldwide scope of Young Living Essential Oils.

We selected some of our top selling products to begin with and more will be added. The initial products that are available from the U.K. warehouse are:

Essential 7 Kit	Wintergreen
NingXia Red	Marjoram
Lavender	Basil
Peppermint	Helichrysum
Lemon	Purification
R.C.	Frankincense
Valor®	Peace & Calming®
Aroma Siez	Cypress
Thieves®	White Angelica
Joy	PanAway
Oregano	Ortho Ease
Thyme	V-6 Enhanced Vegetable Oil Complex
A·R·T Skin Care System	

More products will be made available in the U.K. on a regular basis.

### **Placing Orders**

European members may place their orders by contacting + 44 14 8045 5088. Ordering is available in either English or German. Presently, web ordering will only be available for products shipped out of the United States. We will have web ordering for the U.K. warehouse products in the very near future in both English and German. If some of the desired items are not contained in the U.K. warehouse, then two separate orders must be placed. We are unable to combine U.K. orders with U.S. warehouse orders. A U.K. Product Price List will be posted on our E.U. web site.

## **Autoship**

In order to create/manage your autoship on-line, you must have your items sent from the U.S, as they are currently. To create and manage an autoship with U.K. warehouse items, you must do it over the phone by calling the EU number. On-line creation and management of an autoship with U.K. warehouse products is forthcoming.

## **Management**

The U.K. warehouse is staffed by a very experienced country manager, Melvyn Pegram, and a superb warehouse manager, Simon Payton. Many of you in Europe will become very familiar with Melvyn as he will soon travel to meetings in your area. We are very excited about our growth in the E.U. and encourage every distributor to look for opportunities to spread the Young Living Message to another part of the world.

## **Pricing**

Pricing and shipping rates for products available from the U.K. warehouse are available in both pound sterling and euros. Please see the price lists on the following pages.

## **Postage & Packing Charges**

UK (including Northern Ireland) :

Parcels up to 500g	£2.50 / €3.67
Parcels 500g to 2kg	£5.00 / €7.34
Parcels 2kg to 25kg	£6.00 / €8.80
Delivery: Allow 2 days from date of despatch.	

Southern Ireland/ Austria/ Denmark/ France/ Germany/ Iceland/ Italy/ Netherlands/  
Spain/ Sweden/ Switzerland:

Parcels up to 1kg	£5.00 / €7.34
Parcels up to 2kg	£10.00 / €14.67
Parcels 2kg to 25kg	£12.00 / €17.60
Delivery: Allow 4 days from date of despatch.	

Poland:

Parcels up to 1kg	£5.00 / €7.34
Parcels up to 2kg	£10.00 / €14.67
Parcels 2kg to 25kg	£20.00 / €29.35
Delivery: Allow 4 days from date of despatch.	

Prices in Euro are approximate.

All prices are subject to VAT.

Shipping charges to other European destinations can be quoted on application.

Shipping couriers are RoyalMail and ParcelForce Worldwide.

U.K. Office Phone: + 44 14 8045 5088



### U.K. Price List

English Product Code	Product Description	Personal Volume	Wholesale Price (£)	Preferred Customer Price (£)	Retail Customer Price (£)
<b>SINGLE OILS</b>					
350008	BASIL - 15 ML	20.50	13.25	15.34	17.43
353008	CYPRESS - 15 ML	15.75	10.00	11.58	13.16
354808	FRANKINCENSE - 15 ML	68.50	44.00	50.95	57.89
356308	HELICHRYSUM - 5 ML	60.75	39.00	45.16	51.32
357508	LAVENDER - 15 ML	19.50	12.75	14.76	16.78
357808	LEMON - 15 ML	9.50	6.25	7.24	8.22
358408	MARJORAM - 15 ML	16.50	12.75	14.76	16.78
360508	OREGANO - 15 ML	23.00	14.75	17.08	19.41
361408	PEPPERMINT - 15 ML	17.25	11.25	13.03	14.80
365008	THYME - 15ML	23.75	15.50	17.95	20.39
343208	WHITE ANGELICA - 15 ML	47.75	31.00	35.89	40.79
365808	WINTERGREEN - 15 ML	9.00	5.75	6.66	7.57
<b>BLENDS</b>					
330908	AROMA SIEZ - 15 ML	26.50	17.25	19.97	22.70
337208	JOY - 15 ML	30.75	19.75	22.87	25.99
339008	PANAWAY - 15 ML	54.75	35.25	40.82	46.38
339308	PEACE & CALMING - 15 ML	21.50	14.00	16.21	18.42
339908	PURIFICATION - 15 ML	14.25	9.25	10.71	12.17
340508	RC - 15 ML	17.50	11.25	13.03	14.80
342308	THIEVES - 15 ML	29.50	19.00	22.00	25.00
342908	VALOR - 15ML	19.75	12.75	14.76	16.78
<b>KITS</b>					
312008	ESSENTIAL 7	60.00	38.75	44.87	50.99
316008	SUCCESS KIT	0.00	34.95	34.95	34.95
318008	NINGXIA RED STARTER KIT	100.00	99.75	115.50	131.25
315808	ART SKIN CARE STARTER KIT	100.00	99.75	115.50	131.25
<b>MASSAGE OILS</b>					
3760500	ORTHO EASE - 114 ML	14.50	9.25	10.71	12.17
3775500	V-6 MIXING OIL - NEW FORMULA - 114 ML	7.00	4.50	5.21	5.92
<b>WOLFBERRY PRODUCTS</b>					
300308	NINGXIA RED, 1 LITER	38.75	26.50	30.68	34.87
302308	NINGXIA RED, 2-1 LITER	75.00	51.50	59.63	67.76
304308	NINGXIA RED, 4-1 LITER	142.50	97.50	112.89	128.29
3168	NINGXIA RED SAMPLES 25PK	16.50	23.00	26.63	30.26
<b>ART SKIN CARE SYSTEM</b>					
3131500	ART SKIN CARE SYSTEM	109.75	70.75	81.92	93.09
5170500	ART DAY ACTIVATOR CREAM	52.75	34.00	39.37	44.74
5171500	ART NIGHT RECONSTRUCTOR CREAM	49.75	32.00	37.05	42.11
5172500	ART GENTLE FOAMING CLEANSER	27.50	17.75	20.55	23.36
3170	ART SAMPLES 25PK	0.00	16.75	19.39	22.04

	<b>MARKETING MATERIALS</b>				
3166	ART SKINCARE BOOKLET 25PK	0.00	6.50	7.53	8.55
3983	ART SKINCARE DVD	0.00	1.50	1.74	1.97
4108	NINGXIA RED BROCHURES 10PK	0.00	2.50	2.89	3.29
3790	NINGXIA RED DVD	0.00	1.50	1.74	1.97
3849	PRODUCT GUIDE	0.00	1.50	1.74	1.97
3899	ESSENTIAL 7 BROCHURE 25PK	0.00	2.25	2.61	2.96
3992	COMPANY PROFILE DVD	0.00	1.50	1.74	1.97
3195	GIFT BAGS 10PK	0.00	5.50	6.37	7.24



### E.U. Euro Price List

English Product Code	German Product Code	Product Description	Personal Volume	Wholesale Price (€)	Preferred Customer Price (€)	Retail Customer Price (€)
		<b>SINGLE OILS</b>				
350008	350010	BASIL - 15 ML	20.50	19.25	22.29	25.33
353008	353010	CYPRESS – 15 ML	15.75	14.50	16.79	19.08
354808	354810	FRANKINCENSE - 15 ML	68.50	63.75	73.82	83.88
356308	356310	HELICHRYSUM - 5 ML	60.75	56.50	65.42	74.34
357508	357510	LAVENDER - 15 ML	19.50	18.50	21.42	24.34
357808	357810	LEMON - 15 ML	9.50	9.00	10.42	11.84
358408	358410	MARJORAM - 15 ML	16.50	15.50	17.95	20.39
360508	360510	OREGANO - 15 ML	23.00	21.50	24.89	28.29
361408	361410	PEPPERMINT - 15 ML	17.25	16.25	18.82	21.38
365008	365010	THYME - 15ML	23.75	22.25	25.76	29.28
343208	343210	WHITE ANGELICA - 15 ML	47.75	44.75	51.82	58.88
365808	365810	WINTERGREEN - 15 ML	9.00	8.25	9.55	10.86
		<b>BLENDS</b>				
330908	330910	AROMA SIEZ - 15 ML	26.50	24.75	28.66	32.57
337208	337210	JOY - 15 ML	30.75	28.50	33.00	37.50
339008	339010	PANAWAY – 15 ML	54.75	51.00	59.05	67.11
339308	339310	PEACE & CALMING - 15 ML	21.50	20.25	23.45	26.64
339908	339910	PURIFICATION - 15 ML	14.25	13.50	15.63	17.76
340508	340510	RC - 15 ML	17.50	16.25	18.82	21.38
342308	342310	THIEVES - 15 ML	29.50	27.50	31.84	36.18
342908	342910	VALOR - 15ML	19.75	18.50	21.42	24.34
		<b>KITS</b>				
312008	312010	ESSENTIAL 7	60.00	56.25	65.13	74.01
316008	316008	SUCCESS KIT	0.00	49.95	49.95	49.95
318008	318008	NINGXIA RED STARTER KIT	100.00	144.50	167.32	190.13
315808	315808	ART SKIN CARE STARTER KIT	100.00	144.50	167.32	190.13
		<b>MASSAGE OILS</b>				
3760500	3760500	ORTHO EASE - 114 ML	14.50	13.50	15.63	17.76
3775500	3775500	V-6 MIXING OIL - NEW FORMULA - 114 ML	7.00	6.50	7.53	8.55
		<b>WOLFBERRY PRODUCTS</b>				

300308	300310	NINGXIA RED, 1 LITER	38.75	38.50	44.58	50.66
302308	302310	NINGXIA RED, 2-1 LITER	75.00	74.50	86.26	98.03
304308	304310	NINGXIA RED, 4-1 LITER	142.50	141.00	163.26	185.53
3168	3168	NINGXIA RED SAMPLERS 25PK	16.50	33.25	38.50	43.75
		<b>ART SKIN CARE SYSTEM</b>				
3131500	3131500	ART SKIN CARE SYSTEM	109.75	102.00	118.11	134.21
5170500	5170500	ART DAY ACTIVATOR CREAM	52.75	49.25	57.03	64.80
5171500	5171500	ART NIGHT RECONSTRUCTOR CREAM	49.75	46.25	53.55	60.86
5172500	5172500	ART GENTLE FOAMING CLEANSER	27.50	25.75	29.82	33.88
3170	3170	ART SAMPLES 25PK	0.00	24.00	27.79	31.58
		<b>MARKETING MATERIALS</b>				
3166	3166	ART SKINCARE BOOKLET 25PK	0.00	9.50	11.00	12.50
3983	3983	ART SKINCARE DVD	0.00	2.00	2.32	2.63
4108	4108	NINGXIA RED BROCHURES 10PK	0.00	3.50	4.05	4.61
3790	3790	NINGXIA RED DVD	0.00	2.00	2.32	2.63
3849	3849	PRODUCT GUIDE	0.00	2.00	2.32	2.63
3899	3899	ESSENTIAL 7 BROCHURE	0.00	3.00	3.47	3.95
3992	3992	COMPANY PROFILE DVD	0.00	2.00	2.32	2.63
3195	3195	GIFT BAGS 10PK	0.00	7.75	8.97	10.20